

**TERMS AND CONDITIONS**

Net 60 days, any sales taxes are additional. Possession of this price list does not constitute an offer to sell. Deposits may be required on any order, they are mandatory for new accounts. Past due accounts will be subject to a finance charge of 2% per month.

All prices are listed in U.S. Dollars and are only applicable to products purchased within the 48 continental United States.

**ACKNOWLEDGEMENTS**

All orders will be acknowledged via fax or e-mail. The acknowledgement is the final agreement between ELAN and the customer, superseding all previous communications regarding the purchase order. It is the purchaser's responsibility to check acknowledgements for accuracy, ELAN must be advised of any discrepancies within 72 business hours of the receipt of the acknowledgement.

**FREIGHT POLICY**

All orders in excess of \$50,000 list will be shipped F.O.B. factory, freight paid to destination. Any and all orders of less than \$50,000 list will incur a \$295, or 3% of list, whichever is greater. Any additional charges for customer requested split shipments will be borne by the customer. This policy applies to the 48 contiguous United States only. For shipping charges to other locations, please contact Customer Service. Time, or date, specific deliveries will incur additional charges. Charges will vary based upon individual circumstances, please contact Customer Service for a quote.

**WARRANTY**

ELAN warrants the construction and the finish of all our products to be free from defects in materials and workmanship for a period of 10 years from the date of purchase. This warranty does not apply to components not manufactured by ELAN including textiles, which are subject to the specific warranties of those manufacturers. Casters of mechanical and electrical components have a warranty of 2 years from the date of purchase. The ELAN warranty does not apply to C.O.M. specified materials, or variation in wood finishes due to natural wood color variation. ELAN cannot be held responsible for variations in fabric dye lots from order to order. Repair or replacement of any defect covered by the ELAN warranty will be made at no charge to the original purchaser during the warranty period. This warranty policy does not apply to defects resulting from negligence, misuse, alteration, improper cleaning, stains or accidents or Acts of God. ELAN's judgment will be final in all matters concerning the condition of the furniture, the cause or nature of the defect, and the necessity or manner of repair. This warranty applies only to the original purchaser acquiring our products through authorized ELAN dealers, directly from ELAN, or from others specifically authorized to sell our products.

**CANCELLATION**

A cancellation can be made only by an express written agreement with ELAN. Cancellation fees, of up to 25%, may be incurred for restocking. There will be no cancellation of custom orders or orders that are in production.

**DIMENSIONS**

All price list dimensions are in inches and are approximate. Dimensions are subject to change without notice. If exact dimensions are required, please contact Customer Service.

**STORAGE CHARGES**

ELAN reserves the right to assess a nominal storage charge if a customer does not accept shipment of an order within 3 days of the arrival of the shipment at the rail yard nearest the acknowledged destination.

**DAMAGED SHIPMENTS**

All ELAN products are fully inspected, protected with impact resistant packaging and then professionally loaded on to trucks or in to containers at our warehouse. Do not refuse merchandise damaged in transit, as ELAN is not responsible for damage to goods which occur in transit or storage. It is the purchaser's responsibility to examine the goods upon receipt and to file any claims with the carrier. Any damage or shortage should be noted on the bill of lading. The delivering carrier may not accept responsibility for shortages or damages if signed for without notation of damages. Notification of concealed damage claims must be made to the delivering carrier within 3 days after delivery. As a part of the claim process, cartons must be available for inspection. Carrier liability ceases after 3 days and neither ELAN, nor the carrier, will be responsible for concealed damages if shipments are left unopened. ELAN is not responsible for the condition of product that is stored or installed in an environment where temperature and humidity are not properly controlled.

**REPAIR or REPLACEMENT AUTHORIZATION**

Authorization must be obtained, from ELAN, before incurring charges of any kind if ELAN is expected to pay repair or replacement charges. This includes authorization for field repairs and replacements or installation and delivery charges. ELAN reserves the right to have its representative inspect product related to any request for such authorizations, prior to that authorization being provided. Any approved repair or replacement charges are to be submitted to ELAN for payment, invoice deductions will not be accepted.

**RETURNS**

Merchandise cannot be returned without express written consent from ELAN. In the event of an authorized return, a restocking charge will apply. Return shipment charges must be prepaid by the purchaser.

Unauthorized returns will not be accepted and will be returned freight collect. Merchandise being returned must be properly packaged in its original or comparable replacement packaging to ensure protection of the product during handling and transportation.

**CUSTOM CAPABILITIES**

A notable percentage of ELAN orders involve modified or custom products and we invite our customers to utilize our broad capabilities.

These capabilities include:

- A) Dimension changes
- B) Custom finishes
- C) Specialty veneers
- D) Custom hardware
- E) Custom table bases
- F) Unique, one of a kind, products

Custom orders may require upcharges and additional production lead times, please contact Customer Service for more information.

**CUSTOM WOOD FINISHES**

A charge of \$1824 list per order will be required for stain to match. Orders with stain to match finishes will require a minimum 3"x 3" sample be submitted with the order. Production will not begin until the sample has been approved. Stain to match finishes may add additional lead time to production schedules. Customer approved samples must be received at least 4 weeks before the acknowledged ship date of the order.

A charge of 15% of list, per item, will be required for 2 standard finishes on the same item or \$1720 list minimum, whichever is greater.

**LIGHT FINISHES**

Light finishes do not hide or mask the natural characteristics of wood. Thus, the inherent natural variations and characteristics of the wood will vary from piece to piece when using light finish colors. Natural characteristics will include tree growth markings, discolorations and grain pattern inconsistencies. DECCA is not responsible for natural variations.

**FINISHES**

The ELAN finishing process is a unique procedure that has been specifically designed for ELAN. Each product goes through a 27-step process that is designed to provide an elegant aesthetic appearance and a high level of durability. The multiple sanding and oven drying procedures create a rich color and patina while the modified polyurethane topcoat protects the worksurfaces from daily wear and tear.

**WOOD CARE AND MAINTENANCE**

The finishing process used by ELAN ensures a durable finish on all our products. Dust only with a clean, dry cloth, going with the grain. Clean any marks with a damp cloth, using a small quantity of mild soap or detergent. Do not use any waxbased polish, petroleum based sprays or silicone. Do not place your furniture in a position of permanent exposure to direct sunlight.

Wood is a natural product with inherent color variations, the finishing process will never fully mitigate those variations. Please anticipate variation in colors within a single unit, or from piece to piece. ELAN wood finish samples will also exhibit variations. If a strict color match is required, a sample must be supplied with the order and an upcharge may apply. Exact color matches will not be possible.

**BING 4 & 5-STAR BASE MECHANISMS****4-Star Bases:**

- Luxe Lounge Chairs - self return swivel, fixed height (16 in / 41 cm)
- Work Lounge Chairs - self return swivel, fixed height (16 in / 41 cm)
- Guest Chairs - 360° swivel, fixed height (16 in / 41 cm)

**5-Star Bases**

- Work Lounge Chairs - 360° swivel, fixed height (16 in / 41 cm)
- Guest Chairs - 360° swivel with knee tilt, pneumatic height adjustment (17.5" to 19.5 in / 44 cm to 49 cm)

**WOOD**

All exposed surfaces are offered in hand selected veneers and solids. All veneer surfaces are book-matched resulting in superior wood grain aesthetics.

**FINISH**

A multi-step modified polyurethane finish is applied to all finished cases.

**STANDARD WOOD:**

#104	CHAMPAGNE CHERRY
#107	AMERICAN CHERRY
#133	SAND OAK
#134	FOREST OAK
#136	DARK OAK
#147	QUARTER CUT FIGURED ASH
#148	QUARTER CUT CERUSED OAK
#149	EBONIZED ASH
#137	SORREL WALNUT
#139	SABLE WALNUT
#132	WHEAT SYCAMORE
#150	FIGURED WALNUT
#151	CLEAR FIGURED WALNUT
#502	EV EBONY
#505	EV BLACK APRICOT
#506	EV OAK
#509	EV TEAK
#510	EV CLEAR OAK
#511	EV WHITE RATTAN

**For exotic wood, please contact Customer Service.**

**EXOTIC WOOD:**

- EBONY
- AVODIRE
- ZEBRAWOOD
- CAMPHOR BURL
- SANTOS ROSEWOOD
- Other Species Available*

**LACQUER FINISHES:**

005	PURE WHITE	014	ELLSWORTH RED
009	PEARL WHITE	015	ELLSWORTH BLUE
010	WARM WHITE	016	ELLSWORTH GRAY
012	ELLSWORTH GREEN	017	KINKOU RED
013	ELLSWORTH ORANGE		

**HIGH GLOSS LACQUER FINISH**

007	GLOSSY TAUPE
008	GLOSSY WARM DARK GRAY
011	GLOSSY PURE WHITE

**POWDER COAT METAL FINISHES:**

#304	SILVER
#305	BLACK
#306	DARK BRONZE
#310	WHITE
#311	WARM DARK GRAY

**PREMIUM METAL FINISHES:**

#301	POLISHED STAINLESS STEEL
#302	SATIN STAINLESS STEEL

**BING 5-STAR CASTER BASE METAL FINISHES:**

#312	POLISHED ALUMINUM
#313	MATTE BLACK

**GLASS OPTIONS:**

#401	WHITE BACK PAINTED GLASS
#402	BLACK BACK PAINTED GLASS
#403	FROSTED MIRROR GLASS
#406	FROSTED GLASS
#407	BLACK MIRROR GLASS
#408	CLEAR LOW IRON GLASS
#409	BRONZE FROSTED MIRROR GLASS
#410	GRAY FROSTED MIRROR GLASS
#411	BLACK FROSTED MIRROR GLASS
#412	ARCHITECTURAL WHITE BACK PAINTED GLASS

**SOLID SURFACE**

#404	SSF WHITE
#405	SSF BLACK

**STONE OPTIONS**

- CARERRA STONE
- EMPERADOR STONE
- NERO MARQUINA

**For customer own stone, please contact Customer Service.**

**SEATING PRODUCT SPECIFICATIONS**

The following specifications relate to all ELAN seating products. For further technical specifications please contact your sales representative or the factory.

**CHAIR FRAMES**

All standard ELAN finishes are available on any frame. Not all species accept stain in the same fashion. Decca finishes are full filled and topcoated with modified polyurethane and are heat, stain and wear resistant. A charge of \$1824 list per order will be required for stain to match.

**MULTIPLE FABRICS**

Please contact Customer Service for pricing when applying multiple fabrics to Elan seating.

**COM (Customer's Own Material)**

COM orders will not be entered until the COM fabric has been received by Decca.

**COL (Customer's Own Leather)**

COL please call the customer service to confirm the square footage required. The order will not be entered until the leather has been received by Decca.

When submitting a COM/COL order, we require the following:

1. Fabric description
2. Fabric source
3. Fabric color
4. A swatch of the covering
5. Special application instruction

**All COM / COL's must be tagged with a ELAN job number. Call customer service to get the job number(s).**

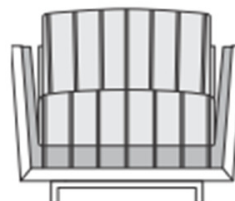
**COM FABRICS**

The following factors must be used when COM fabrics supplied are narrower than 54" and with horizontal pattern repeat. Add these percentages to the COM yardage requirements shown for each model.

FABRIC WIDTH	PLAIN FABRIC	2"-10" REPEAT	11"-20" REPEAT	21"-25" REPEAT	26"-30" REPEAT
54"	0%	10%	15%	20%	25%
51"-52"	10%	20%	25%	30%	35%
48"-50"	15%	30%	40%	45%	50%
45"-47"	30%	45%	55%	60%	65%
36"-44"	45%	55%	65%	75%	85%

**STANDARD VERTICAL APPLICATION**

The application of fabrics with stripes or patterns will be vertical unless otherwise noted on the purchase order.



**SPECIAL CODE COMPLIANCE**

Unless otherwise specified, foam used in all seating products complies with CAL-117

Please contact Customer Service if compliance is required for the following codes:

- BOSTON FIRE CODE
- CALIFORNIA TECHNICAL BULLETIN 133\*
- NEW YORK PORT AUTHORITY

Shipping Address: **Decca Furniture Ltd.**  
**2/F., Decca Industrial Centre,**  
**21 Cheung Lee Street, Chai Wan,**  
**Hong Kong**

**GRADED IN PARTNER PROGRAMS**

Elan has established partner programs with Camira Textiles and Crest Leather. Specify any of the graded in options listed below and Elan will take care of the ordering. To view colorways, please go to the website links provided. For sample request, technical information, and to check stock, please contract your local representative or the factory.

**Camira Textiles**

[www.camirafabrics.com/us](http://www.camirafabrics.com/us)

GRADE 1	GRADE 2	GRADE 3	GRADE 4	GRADE 5
Canopy	Aquarius	24/7 Flax	Blazer Quilt-Channel	Code
Era	Ebb	Blazer		Craggan
Honeycomb	Flow	Halcyon Aspen	Blazer Quilt-Hourglass	Monroe
Mill Collection-Chicago	Main Line Flax	Halcyon Blossom		Nettle Aztec
	Main Line Flax Stripes	Halcyon Cedar	Hebden	Nettle Nomad
Mill Collection-Gravity	Oxygen	Halcyon Linder	Landscape-Balance	Nettle Traveler
	Patina	Halcyon Poplar		Smarty
Mill Collection-Haven	Velvet	Hemp	Landscape-Contact	Stripes
		Landscape-Synergy		
Mill Collection-L2			Silk	
Mill Collection-Manhattan				
Nexus				
Rivet				
Sprint				

**Crest Leather**

[www.crestleather.com](http://www.crestleather.com)

**LEATHER 1**

Shelly		Vele	
Beige	Pebble	Black	Mink
Black	Silver Birch	Charcoal Grey	Ocean
Castagna	Silver Grey	Dark Saddle	Old English
Dark Grape	Steel	Essential	Iron Grey
Deep Green	Stone	Iceberg	Pebble
Mocca	White	Ivory	Scarlet
			White